

In the course of our commercial development, we are looking for a

Technical Sales Representative (m/f)

Full time, immediate entry

Your mission? Provide technical counsel to customers in the industry.

Your responsibilities:

- Look for potential customers and their contact persons
- Elaboration of tailor made solutions and selection of the swivel lifting rings according to the customer's needs
- Incorporation of our swivel lifting rings into the customers' technical specifications
- Registration of market trends and news
- Reporting of new developments and technical "feedback" within the Group

Your profile:

- Technical training (BAC+3) as well as sales-oriented thinking
- Perfect command of English. Any other language is an asset.
- At least 2 years of professional experience in a similar function
- High willingness to travel
- Command of applied sales techniques
- Good handling of current communication technologies (social media, etc.)
- Clear expression and fluency on the phone
- Technical interest

Your qualities:

- Cooperative and respectful appearance
- Strategic vision, organizational talent, assertiveness
- Independent and sociable

As an employer, CODIPRO enables its employees:

- A professional development through adapted trainings
- Motivating responsibilities in an expanding company
- A pleasant working environment within a dynamic team
- An attractive salary package
- The possibility to work from home

If this position is for you, please send your CV and a short motivation letter to Fabienne Annet:

fannet@alipa.lu